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# MEET THE TEAM



Bob Shreve
Themed Entertainment
Design
Savnnah, GA



Charleston, SC

"I have over 111,000
Gamerscore on Xbox Live"



DESIGN MANAGEMENT

Houston, TX

"I love hiking, and I've climbed two Colorado 14'ers"



THEMED ENTERTAINMENT
DESIGN

Mumbai, India

"I can speak 5 languages"



BRITTANY BRYAN
THEMED ENTERTAINMENT
DESIGN
Tampa, FL

"My twin brother and I were born on my older brother's 5th birthday"



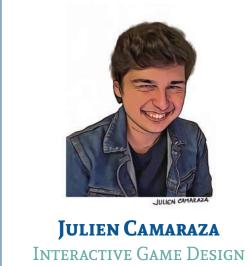
Interactive Game Design
Shanghai, China

"I can sing Japanese songs"



XIOQING (SKYE) HU
INTERACTIVE GAME DESIGN
Beijing, China
"Travel and sports are

my favorites"



Miami, FL

"I like building computers"

SUAME FR

SUANNE FU
INTERACTIVE GAME DESIGN
IMMERSIVE REALITY
Savannah, GA



PHOTOGRAPHY
Charleston, SC
"I've been an eqestrian for about 17 years"



MOTION MEDIA

Suwon, Korea

"I love Moscow mule, my first drink in USA, and drawing is my best skill"

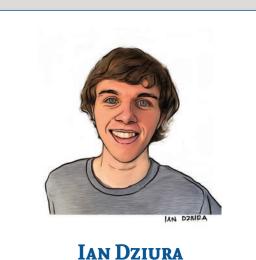
**EBONY KIM** 



INDUSTRIAL DESIGN

Hyderabad, India

"I love singing, and I was the Captain of my High School cricket team"



WRITING

Manahawkin, NJ

"My favorite musician is Lorde"



HARRISON DIEHL
IMMERSIVE REALITY
Blackstone, MA
"I spin poi"



UX DESIGN
Chicago, IL
"My favorite book is Dracula
by Bram Stoker"



Fairview, TX

"I love cooking but I'm truly honing my skill to make as many desserts as I want"

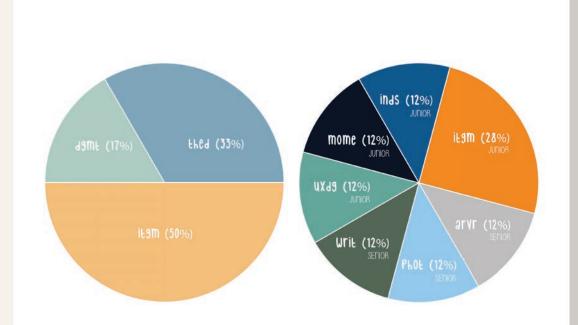
### TEAM ANALYTICS

#### WHO WE ARE

We come from states as far away as Texas and countries as far away as Korea, but we've all fallen in love with Savannah, Georgia, during our time at SCAD. That's why we were excited to collaborate with the Savannah Economic Development Authority.

Our team consists of both graduate and undergrad students with majors ranging from interactive design and game development to dramatic writing. Some of our team members were involved in previous SCADpro projects, and we've all worked in a collaborative capacity here at SCAD. Consequently, we were able to utilize our varying fields of study to produce an effective solution for SEDA.

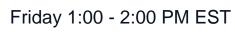


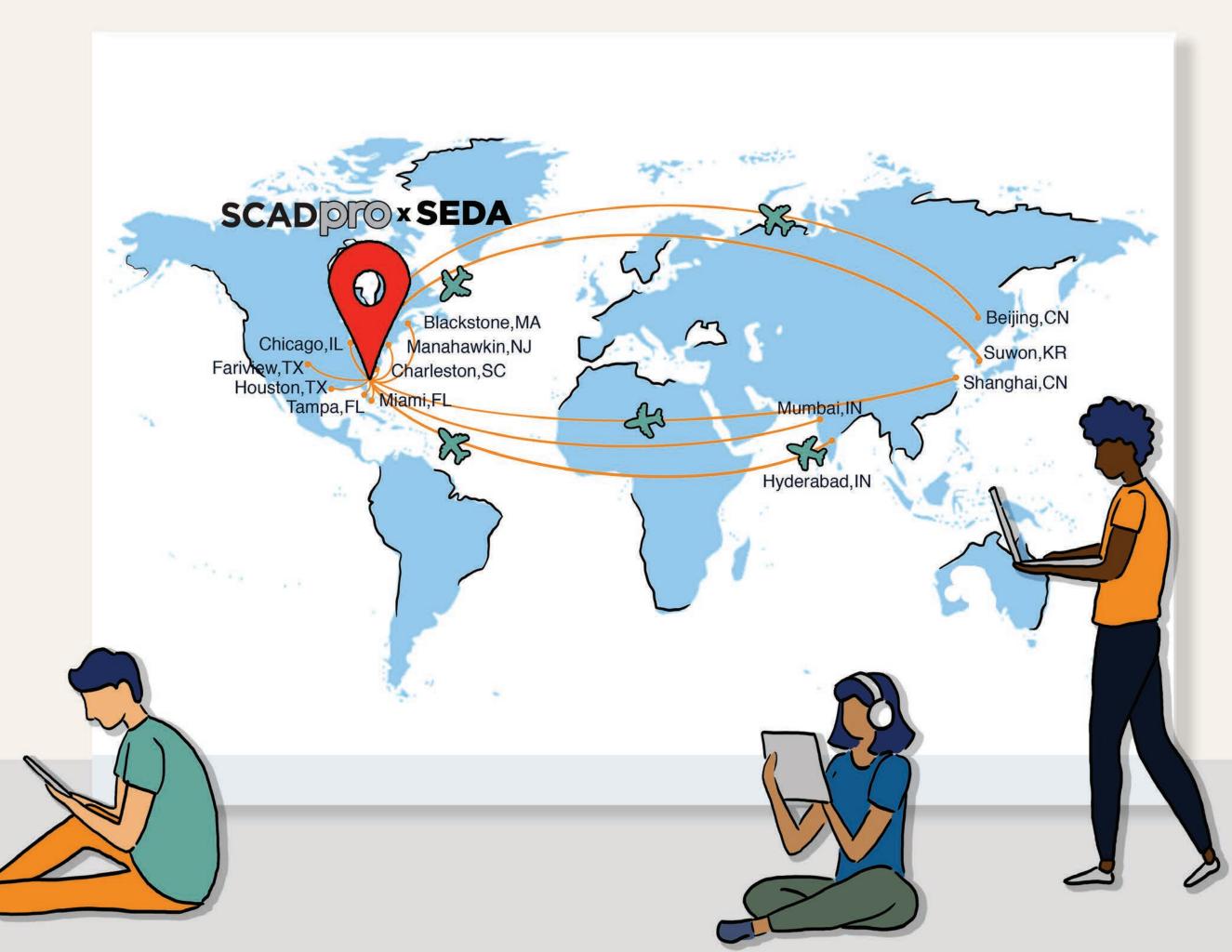


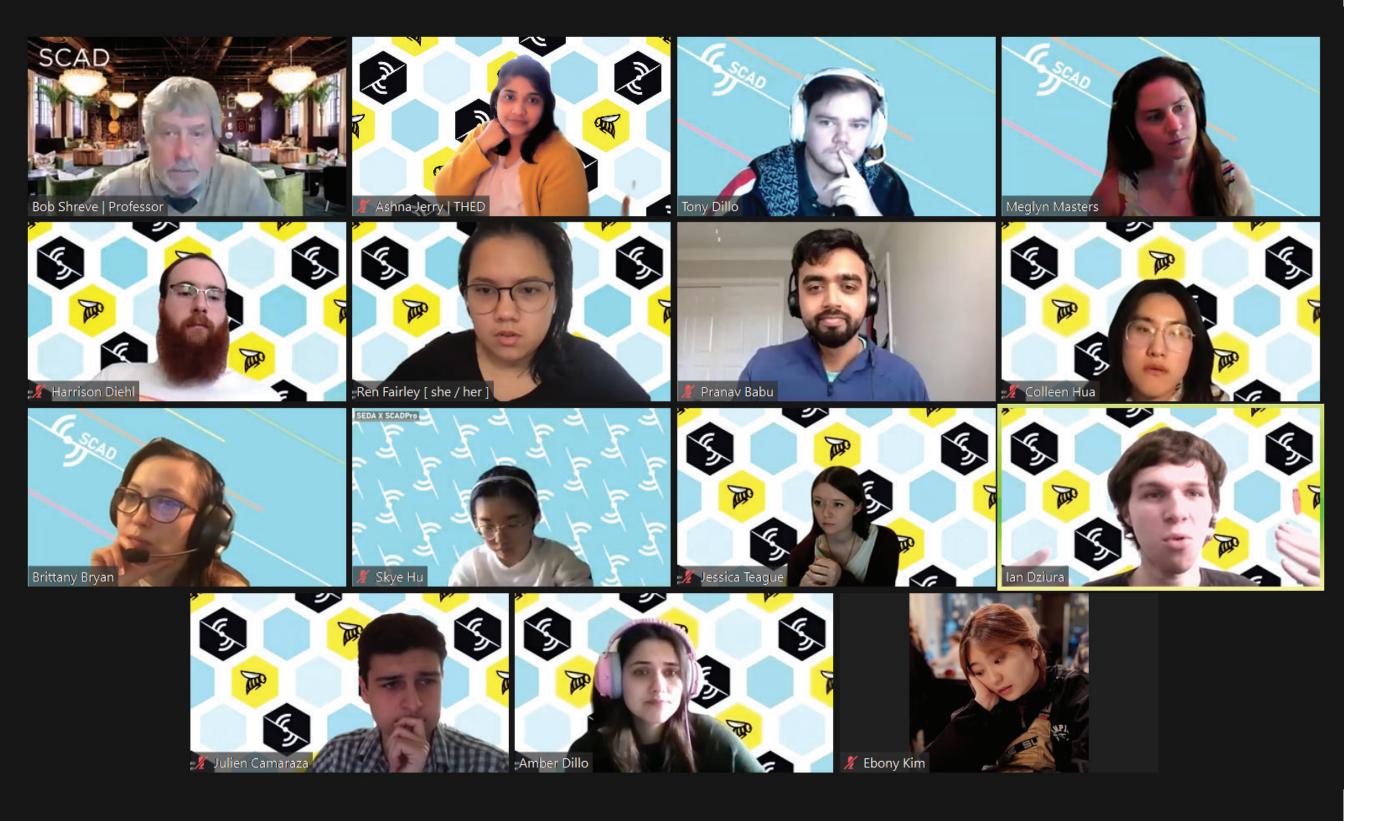
GRADUATE UNDERGRADUATE

### CLASS TIMES

Tuesday & Thursday 2:00 - 4:30 PM EST







# PROCESS OVERVIEW

#### • Meet the Team! Divide & Conquer Work! Work! We learned a little bit about each other and defined how In order to produce the project deliverables, we we would work together moving forward. We curated and WORK! delegated each step to fit with each of the creative a list of questions for our initial meeting with SEDA to make fields represented by our team. We fell asleep on our sketchbooks. sure we received all the information about our client's We drank coffee. We wrote. We challenges and goals. revised. We drank more coffee. We questioned our places in the Client Check-In universe. We made beautiful things. We presented our new solution to SEDA and received positive Week feedback as well as guidance for further development. Week Week Shifting Gears We reevaluated our approach and focused our efforts on the development of a modest but feasible and effective solution. This was to create a series of vignette clips, each focused on a different aspect of why Savannah is the best place for businesses. We continued our research efforts. Week Week 10 **Final Client Meeting** Week We presented our fully realized Week SCADO solution to SEDA, providing them with the tools they would need to pursue implementation of our design. And then we partied. Mid-point Review We met again with SEDA to reiterate challenges addressed by the solution, Week our progress, and deliverables. Feedback Week from this meeting changed both the scope 2 and direction of our work. Week 3 **Further Research** We launched our primary research efforts, interviewing Research and Brainstorming several of SEDA's clients and distributing a survey focused on the quality of life in Savannah. We launched our secondary **Presentation of Solution** research efforts and brainstormed an initial solution, which consisted of four We met with SEDA to propose our four-fold solution working parts.that could be implemented They provided feedback and guidance for further development together or individually. of two of the solution's components. These were the use of TV and erecting a giant mural to showcase various aspects of Savannah.

### DESIGN CHALLENGES

Our goal was to provide our client (SEDA) with a creative, feasible, user-friendly solution that would improve client-engagement and thereby support their mission to create high-quality jobs in Chatham County.

#### PROBLEM DEFINITION

The SEDA staff members wish to engage more thoroughly with their clients. Construction was already underway for a new central headquarters that would place them in the heart of downtown Savannah, overlooking Forsyth Park. This move presented them with the opportunity to adjust the way they introduce potential clients to Savannah. They wished for our solution to address the following challenges employees faced while interfacing with clients:

- Time spent with clients in the office can be very limited. SEDA wants to affect a lasting impression in a short amount of time.
- They want to "show not tell" about the rich opportunities Savannah has to offer, which has proved difficult for them (due to the impacts of COVID as well as the aforementioned time constraints).
- Many of their potential clients are hesitant to engage with new technology, so our solution had to present a creative way to capture clients' attention that is innovative but not intimidating.

#### OTHER FACTORS

- Solutions were limited due to time constraints. Renovations were underway, and changes to the design of the building were out of the auestion.
- Just as some of their clients were reluctant to use more nascent technology, some SEDA staff were hesitant, themselves, and did not want a high maintenance solution.
- SEDA wanted to showcase all of Chatham County. Since they're relocating downtown, clients will see at least some of the historic district. Our solution needed to showcase regions of Chatham County that clients won't get to see.
- SEDA wants to instill a sense of belonging in their visitors and show them something about Savannah that they've never heard before—something that sparks interest and compels them to return.



#### SEDA: "Where Business Feels Right at Home"

The Savannah Economic Development Authority (SEDA) has been at the heart of Savannah's business development since 1961. Their mission?

"TO HELP CREATE, GROW AND ATTRACT NEW JOB OPPORTUNITIES AND INVESTMENT IN THE SAVANNAH REGION."

SEDA helps new and existing businesses become established in Savannah, offering business attraction as well as business retention and expansion (BRE) initiatives, which include the following services:

- Employee training: SEDA connects businesses to customized employee training through Georgia Quick Start.
- Tax incentive information and grants: SEDA informs businesses of local and state incentives they may be eligible for, which may include subsidized rent, temporary office space, waiving of permit fees, and more.
- Property search: SEDA helps businesses find a place to call home through their GIS-enabled property database, where clients can search for available real estate.
- Annual Site Visits: After a business opens, the BRE team conducts site visits to keep employees abreast of programs, services, and resources available to them.
- Additional support: SEDA connects businesses with resources to navigate the post-COVID world, and its News and Data centers provide up-to-date information on business developments and workforce statistics within Savannah.



#### SUB-CLIENTS

#### WORLD TRADE **CENTER SAVANNAH**

World Trade Center Savannah is a proactive international business and trade development organization that exists to create jobs and attract investment to the area. They do this by helping to facilitate foreign direct investment opportunities and assisting regional businesses operating internationally. They operate as the international arm of SEDA.

#### SAVANNAH REGIONAL FILM COMMISSION

The film commission is certified by the Association of Film Commissioners International, and is the point of contact for entertainment production in the region. They promote Savannah as "a premier film destination" and function as a liaison between film companies and various municipalities in Savannah. They provide location assistance and coordination with local crews along with support services.

#### THE CREATIVE COAST

The Creative Coast was founded by SEDA in 1997. They strive to make an economic impact on the region through the creation of high-wage, high-tech, and creative jobs. The Creative Coast is here for the entrepreneurial, technology, and creative community of the Savannah region. They build and support the creative economy in Savannah through education and social programs that connect and foster local innovation in both large and small companies.



### RESEARCH | SURVEY

From the beginning of our project, we performed extensive secondary research to learn even more about the unique city we've all come to be a part of. However, we conducted primary research as well. Those efforts were led by our creative director.

We had several questions that guided our primary research:

"Why do individuals relocate to Savannah?"

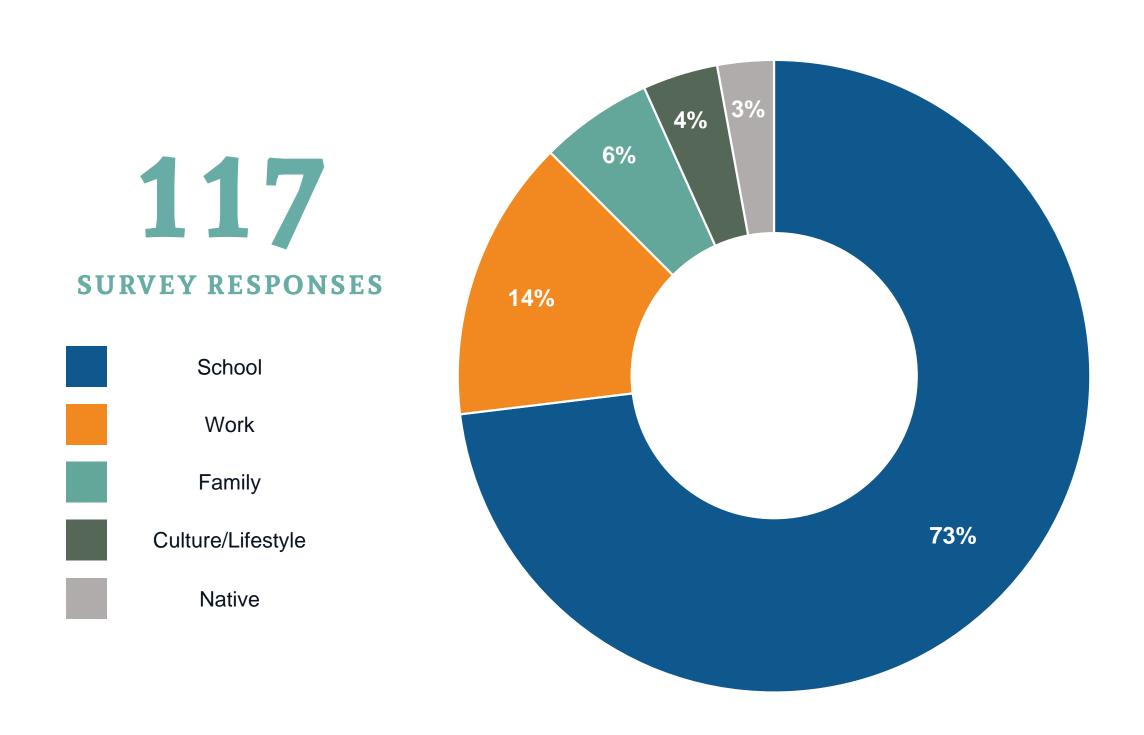
"What parts of Savannah did you fall in love with?"

"WHY DO COMPANIES RELOCATE TO SAVANNAH?"

These questions would inform the content of our vignettes by helping us understand what aspects of Savannah are most valued by its residents and the factors that draw various businesses to the region.

We received the answer to our first question via a survey we authored polling residents of Savannah to see what they valued most about living here. We distributed the survey largely through social media channels, as this method represented the most timely option. Our initial results were skewed towards college students, so we bolstered our efforts to diversify responses by seeking out various lifestyle groups on Facebook. We received 117 responses overall and gained some insight into this query through the interviews we conducted with some of SEDA's clients.

#### WHAT MADE YOU DECIDE TO MOVE TO SAVAVANNAH?



### RESEARCH | SURVEY

We found that an overwhelming, but unsurprising, number of people have come to Savannah due to work or school. But what's interesting is that although these factors brought people to Savannah, they are not what makes Savannah special for them.

We created a word cloud encompassing the terms that were most frequently used by the Savannah Living Survey participants. Those terms included history, beauty, architecture, people, sense of community, and many more characteristics outside of work and school that contribute to what makes Savannah so great to people.

#### DESCRIBE SAVANNAH IN ONE SENTENCE.



#### WHAT MAKES SAVANNAH SPECIAL FOR YOU?





#### Kent Thompson

**OCCUPATION:** Chief Compliance Officer

**COMPANY: Plastic Express** 



Savannah offers us the best overall foothold opportunity to get in on real estate at a reasonable price have tax incentives that would protect and allow us to grow for some period of time.

Kent wanted to return to Savannah since visiting the city as a young shipman. He always enjoyed the culture, people, and lifestyle that so many survey participants spoke to. He told us that Savannah provided the best corporate foothold the perfect storm of resources and business growth.



#### **Scott Pritchard**

**OCCUPATION:** Vice President Warehousing & Packaging

**COMPANY: Plastic Express** 



The better of the two ports' important operations and the tie-in with the Georgia central railroad Via the Genesee and Wyoming made sense for the supply chain we're trying to put together and bring to market our customer.

Scott grew up near Savannah and never imagined settling here. However, nowhere else offered the same lifestyle and work opportunities. He spoke to the invaluable workforce, government incentives, potential for international business, and the accessibility of the port and rail system.



#### **Kiel Hagberg**

**OCCUPATION:** Vice President of Supply Chain

**COMPANY:** Arboris LLC



What Savannah has brought to us has exceeded our expectations... with raw material and port access, as well as workforce -from a business standpoint, it has exceeded what we had planned.

Kiel came from up North and never imagined himself living in the South. It was so hot the first time he visited Savannah. he "died in a puddle." He intended for his time here to be brief but now calls Savannah home. He participates in the outdoor lifestyle and loves the inclusive community of the city. He said his friends here became his family, and if he lived

here the rest of his life, he'd be happy.



#### Stacey Roach

OCCUPATION: COO

**COMPANY:** Inventure IT



There were also tremendous opportunities for tech development in Savannah. My company is seizing on those opportunities and nurturing its growth through partnerships and apprenticeship programs with local colleges and universities.



Stacey spoke to both the corporate and lifestyle opportunities Savannah presented. He referred to the city as the "largest little town [he] has ever been to." He enjoys the walkability of Savannah and lifestyle on the water near Tybee Island. On the weekends, he enjoys spending time with his family and going downtown.

### RESEARCH | INTERVIEWS

We received the answer to our second and third questions, "What parts of Savannah did you fall in love with?" and "Why do companies relocate to Savannah?" via the interviews that we conducted with four individuals across three of SEDA's clients:

Plastic Express.

Arboris, and

Inventure IT.

These interviews provided us with specific anecdotal references to draw upon in the formulation of our solution. For instance, one of our interviewees referenced the joy of eating with one's hands, a feature of cuisine like BBQ and seafood boils that is unique to the South. This reference makes an appearance in our Charm vignette. These tangible elements prompt the emotional resonance with an audience that SEDA was looking for.



SCADDIO X SEDA | 21 SCADDIO X SEDA

### RESEARCH | MIND MAP

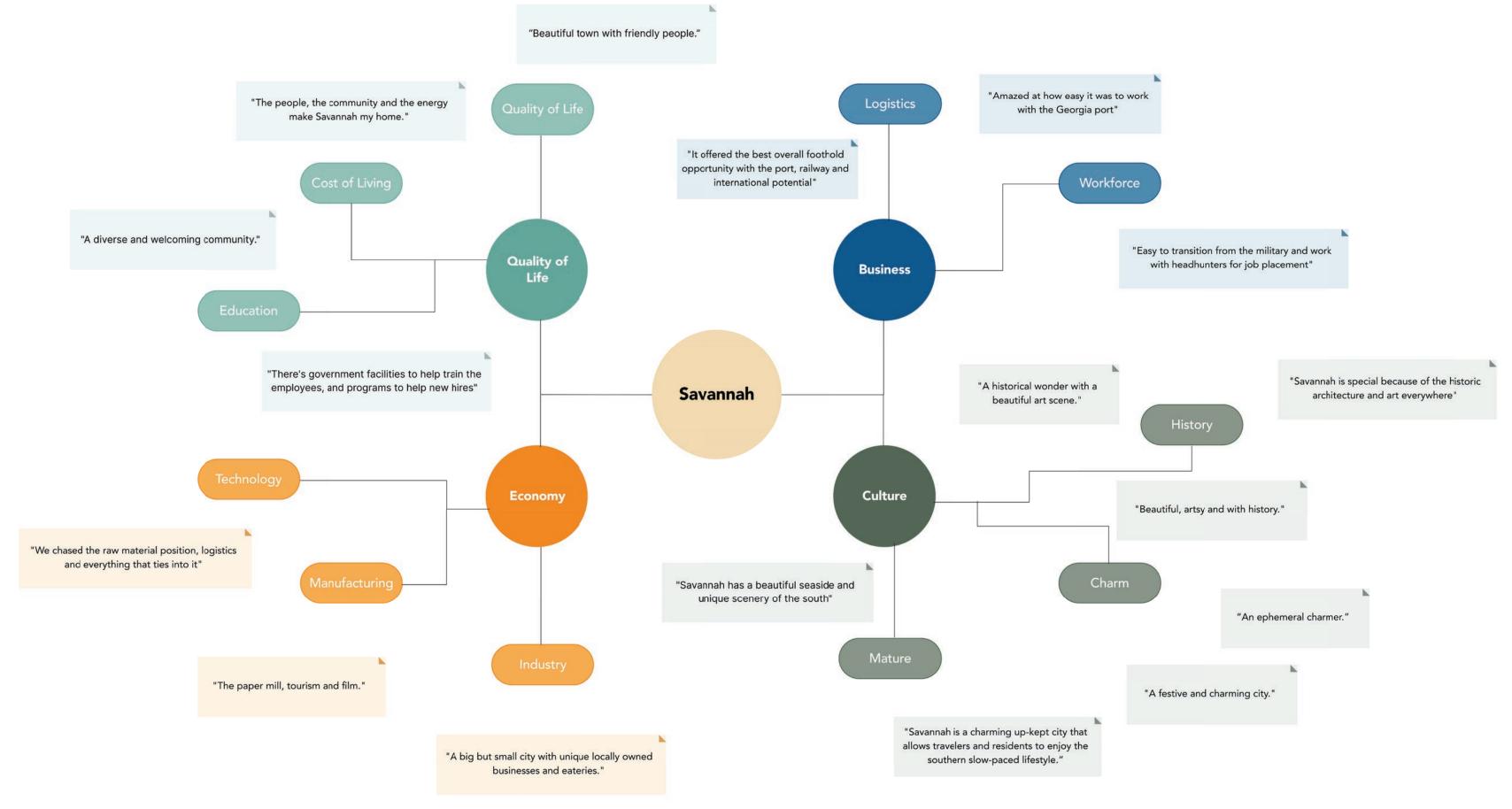
This diagram distills the responses we received during the interviews as well as the surveys. It illustrates the various aspects of the city that are cherished by its residents, and interestingly enough, it reinforces the characteristics that we chose to focus on as a group, even before we conducted our research:

There are Savannah's business-related virtues, such as the ease of working with the port and the opportunity for expansion.

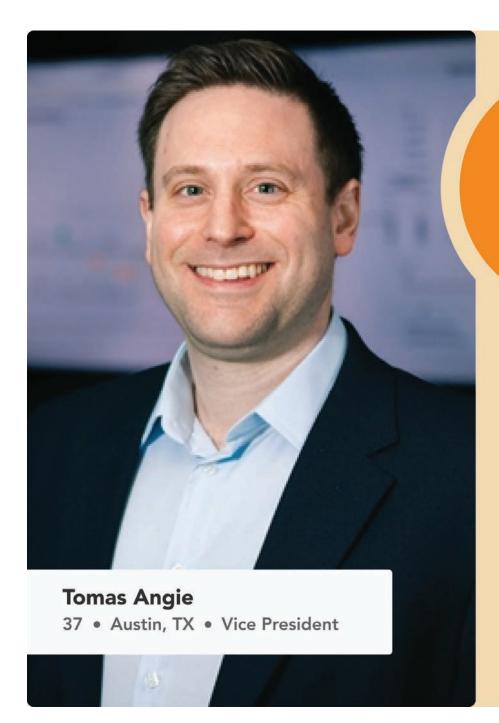
Participants spoke to the culture of Savannah, which is characterized by those somewhat mystical qualities that draw you in: its history, nature, and charm.

Then there is Savannah's economy, supported by diverse industries including locally owned establishments as well as large manufacturing and technology ventures.

Finally, there is the quality of life: those characteristics that can be hard to convey to clients even though they are a true selling point. People praised Savannah's diverse and welcoming community, its excellent schools, and the wealth of resources available to them.



## Resarch | Personas



I need a variety of efficient transportation methods...

Tomas is the vice president of a listed logistics company and lives in Austin, Texas. Due to the company's development needs, he wants to conduct a multi-faceted field investigation of cities that would afford easy relocation. Savannah is one of his top choices.

#### Goals

Field visits to obtain more accurate information about Savannah

Quickly get an overall impression of the city of Savannah

Determine the sustainability and development potential of the logistics industry in Savannah

#### **Frustrations**

Difficulty finding complete, systematic, and up-to-date logistics information

The need for reliable long term partners to provide assistance for the company's landing

In addition to keeping in mind the goals and challenges outlined directly by SEDA during our design process, we also catered to the needs of several unique personas. We wanted to ensure that our solution was a well-rounded one that would serve all of SEDA's diverse clients.

The creation of personas, fictional clients informed by our research, allowed us to ensure a human-centered design. Although these personas have their own differences (in roles, goals, and genders), they don't embody just two fictional clients; rather, they combine the traits of a range of clients, drawing upon data and in-depth research.



We are looking for talented people to join our technology team Alison is a COO of a tech company in Minneapolis, Minnesota, where she lives with her family. Recently, her company decided to relocate to Savannah and expand their business. She is interested in looking for a high-tech and creative work force in Savannah.

#### Goals

Have better access to customers, vendors, and employees

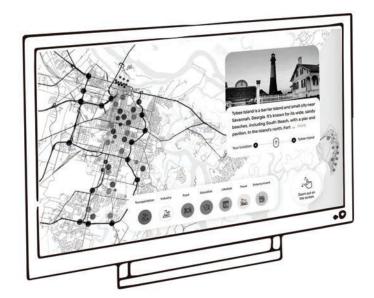
Find more talent to bolster the company workforce

Learn more about the technology industry and incentive policy in Savannah

#### **Frustrations**

Moving the business could disrupt current client relations

The difficulty of uprooting and relocating the family and finding the right schooling and child care in a new city





### PROJECT CONCEPTUALIZATION

### CONCEPT 1 | AN ALL-INCLUSIVE SOLUTION

Our first concept envisioned a potential client's visit to SEDA's new headquarters, from the time they are picked up at the airport to their afternoon or evening following the conference room meeting.

This concept, like each concept that would follow it, was scalable. This allowed SEDA the utmost freedom in tailoring the solution to their wants and needs. The concept was comprised of the following elements:

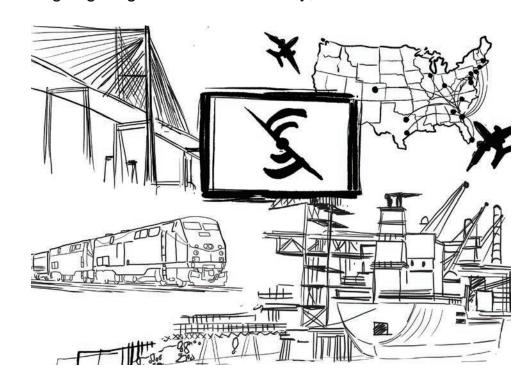
- Interactive tablets installed in SEDA's company vehicles. When clients are picked up from the airport/hotel/etc., they would be prompted to interact with the tablets in SEDA's company car. The devices would ask a little about what brought them to Savannah as well as their industry and interests. Interaction would be optional; however, if they did choose to be surveyed, this information would inform other elements of the solution.
- An engaging, 3-Dimensional mural. Inside the conference room, clients would be captivated by a large mural that uses a scrim effect: layered material and specialized lighting that would bring the mural to life. Some parts fade into the background as others are highlighted.
- A touch screen table. Inlaid on the surface of the conference room table would be a large touchscreen display. This screen would feature a map of Savannah and a live-feed of the port. The table display would communicate with a TV on the conference room wall. As clients select various pins on the map, information and imagery regarding that location would appear on the mounted screen.
- Takeaway. We felt it important to end the client meeting in an emotionally resonant way, one that provides an opportunity for guests to learn more about Savannah firsthand. We decided on vouchers to the iconic Leopold's Ice Cream shop. Even if clients didn't make it to the traditional Broughton location, they would have another opportunity to use the vouchers at the airport's Leopold's kiosk.

#### CONCEPT 2 | AN ARTISTIC MURAL AND A SERIES OF VIGNETTES

SEDA encouraged us to further develop the idea of a mural and asked that we focus on content for the main conference room's television. They had already selected furniture for the building, so a customized table was out of the question. Additionally, they don't always pick up clients in the company vehicle, and when they do, they appreciate the time to connect with them. They didn't want this process to be hindered by the distraction of the tablet and were wary of the logistics of this solution.

#### MURAL

Our client made it clear during our first check-in that alteration of the lighting in the conference room was limited. This made a scrim effect inconvenient to implement, if not impossible, so we moved away from that concept. Nevertheless, we hoped to design an edgy mural and pitched the idea of layered sheet metal with back or edge lighting to create a shadowy, silhouette effect.



#### **VIGNETTES**

SEDA had specified that they wanted something passive that would capture their clients' attention and prompt them to ask questions. They also liked the idea of the content being noticed by passers-by outside the office, who would be able to see inside the conference room as they strolled along Forsyth. Ideally, the content would broach topics that don't arise as organically during conference room meetings but are nevertheless important selling points, such as quality of life in Savannah.

In one sticky-note rich brainstorming session, we narrowed down the qualities of Savannah we thought would be most beneficial to show a client. We began conducting secondary research to confirm our hunches, ultimately deciding on 11 qualities: history, charm, nature, quality of life, education, cost of living, manufacturing, industry, technology, logistics, and workforce. These qualities would become the vignettes — short promotional films of no more than a minute apiece that create an emotional connection with Savannah for the viewer. These vignettes would be grouped into what we referred to as "playlists." SEDA could pick a playlist to best meet client interest, or they could allow all of the vignettes to play on loop. They would feature no dialogue, instead being accompanied by tasteful music or low sound effects. This meant that they could allow the show to play until their meeting began or they switched to their presentation.

## PROJECT CONCEPTUALIZATION









## PROJECT CONCEPTUALIZATION

#### CONCEPT 3 | MURAL AND VIGNETTES REFINED

Guided by feedback from SEDA and our primary and secondary research findings, we narrowed our list of vignettes down further and re-ordered our playlists. Again, these playlists were voluntary and could be re-ordered by SEDA at any point in time. During our process, we bundled the following vignettes:

- Group 1: History, charm, and nature
- Group 2: Quality of Life and education
- Group 3: Manufacturing, industry, and technology
- Group 4: Logistics and workforce

Because clients would see some of the downtown Savannah area during their visit to SEDA's headquarters, the content of the vignettes was tailored to encapsulate more of Chatham County. We also adjusted the visual style of some of the vignettes according to our client's tastes. We established deliverables with our client following our midterm meeting and determined that we would provide full storyboards of each of these vignettes, complete with linework, color, and text. Then, should SEDA pursue this solution, they could use the storyboards as a communication tool with a professional studio. We would also fully realize our mural concept. SEDA specified that they would prefer a simple, affordable solution, so we set out to design a vibrant mural that would be ready to print as soon as we handed it off.

Finally, we wanted to make mock-ups of two of our vignettes as another way to visually communicate our vision to SEDA and also as a tool for their future use in implementing the solution. After careful consideration, we decided on the education and logistics vignettes, which would be the easiest to make with stock footage.

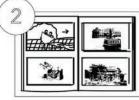
While this final iteration of our concept wasn't as intricate or flashy as we initially planned, we dedicated ourselves to meeting our client's wants and needs and were proud of the outcome. We believed that together, the mural and vignettes comprise a visually compelling conversation starter that would reinforce the story SEDA is telling about Savannah while also showcasing some of its most valuable and distinct qualities.



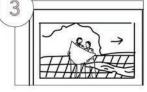
This is the cover of a photo album,



nah, the bird's eye, which starts changing as buildings get added.

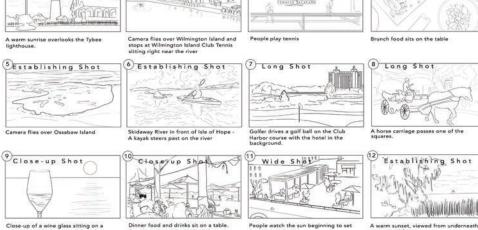




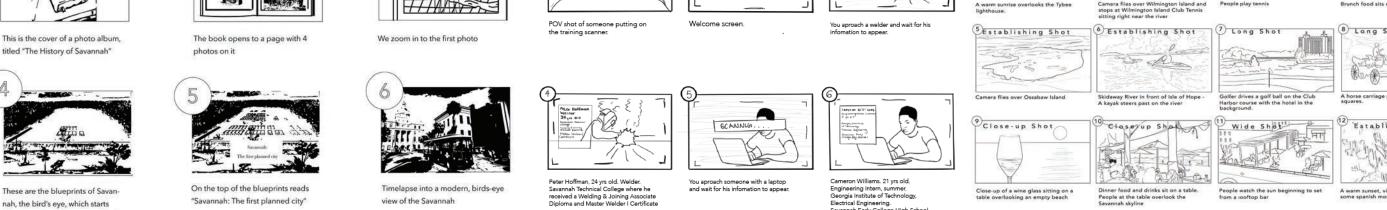


OC

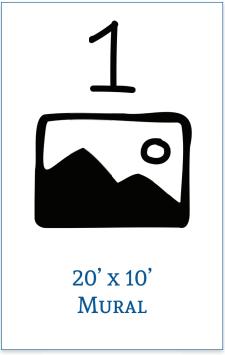
Engineering Intern, summer. Georgia Institute of Technology, Electrical Engineering. Savannah Early College High School

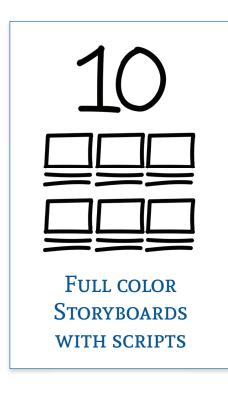


Establishing Shot

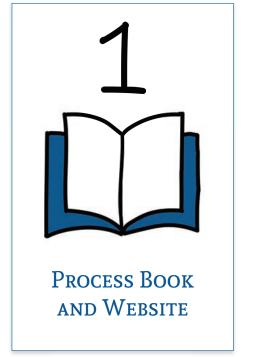


SCADDIO X SEDA









# PROJECT SOLUTION









#### **DEVELOPMENT**

What began as a 3-Dimensional mural that would make use of a scrim effect evolved over time to meet the needs of our client and complement the other components of our solution.

At first, we imagined a layered mural, using scrims and specialized lighting that would bring the mural to life, allowing some parts to fade into the background as others are highlighted. During our first check-in, we discovered that the control of lighting in the conference room was limited. This made a scrim effect inconvenient to implement, if not impossible, so we moved away from that concept. Nevertheless, we hoped to design something edgy, and we pitched the idea of layered sheet metal with back or edge lighting to create a shadowy, silhouette effect.

SEDA was already considering featuring large murals in other rooms, and the concepts for those murals all focused on photorealistic scenes of Savannah. We wanted this mural to stand out among the rest, but we also wanted to ensure that it was in line with SEDA's style (and price range). That being said, we settled on the design of a mural that could be printed on vinyl and adhered to the wall.

#### **CONTENT**

We wanted the content of the mural to be in line with that of the others. Additionally, we wanted it to speak to the series of vignettes we designed to play on a loop on the large television screen that would be mounted in the center of the wall.

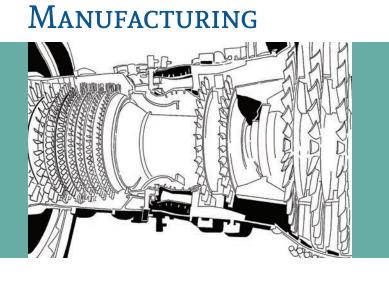
Our vignettes each focus on a quality of Savannah that makes it such a wonderful place to live (and conduct business). The concepts for the building's other murals all consisted of photorealistic images of Savannah. We wanted our mural to set this main conference room apart from the others, so we stuck with the idea of silhouettes (even though our mural was no longer 3D).

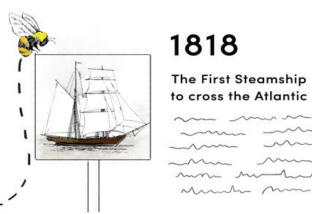
We accomplished a chiaroscuro effect, creating a scene whose elements blend together in shadow, highlighted with punches of blue, teal, cream, and orange. The result is a sort of interactivity: the longer the viewer looks at the mural, the more he or she will find. Characteristics and icons of Savannah you might notice include Foxy Loxy Cafe on Bull Street, and iconic Forsyth Park. A crane towers over the scene, symbolizing Savannah's industrious nature. A barge carrying stacks of shipping containers drifts in Savannah Harbor, and a Gulfstream jet soars along the top of the mural, showcasing one of Savannah's many successful manufacturers.

## VIGNETTES

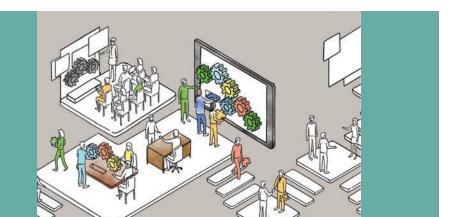












QUALITY OF LIFE

**INDUSTRY** 

to cross the Atlantic much mu Workforce

36 | SCADPIO X SEDA SCADPIO X SEDA | 37

### CHARM

#### SAVANNAH: CHARMING YEAR ROUND

The scene opens in a cozy kitchen filled with morning sunlight. A person walks into the frame and opens the fridge. The fridge door fills the shot, showing a close-up of a calendar. The month is January, and events highlighted on the calendar include the "Tybee Polar Plunge" and "MLK Day Parade." The fridge door opens further and blacks out the scene.

Next, we see an overhead shot of a beach filled with spectators. A line of folks in bathing suits prepare to jump into the cold water. The camera zooms in to show a mom and her kids watching the spectacle and laughing. The camera moves quickly through a crowd of happy faces before a person fills the frame, once again blacking out the scene.

The next scene opens with a different fridge as well as a different calendar. It's now April, and a young man in his late twenties sips coffee by the fridge. He's sporting a pair of headphones around his neck.

The camera is close enough for us to see a big circle around the words "MUSIC FEST" on the 5th, and a flyer for the festival is tucked behind a corner of the calendar. The man walks in front of the frame to transition to the music festival, where a jazz band performs onstage at Trustee's Garden. The camera moves up onto the stage and trucks past the brass instruments.

The scene transitions when a saxophone is raised to black out the shot.

We're now looking in on a home office, where a father helps his daughter with her homework. The camera zooms in on a calendar flipped to August, where there's a neat circle around Saturday, the 27th. The scene transitions to a boat pulling up to a rustic dock bar. A father and son duo sit at a table piled high with oysters, shrimp, and lobster. They both wear bibs and smile as they pose, showing off their messy hands.

The camera moves backwards to reveal the mom taking a picture of the two of them. The flash goes off, and the next scene opens.

The final scene begins with a couple sitting on the couch watching TV with a labrador sprawled across their laps. A monthly planner lies open on the arm of the couch. It's September, and "Trip to Skidaway" is penciled in on a Sunday.

The camera zooms in until it fades to black and reopens on an aerial view of a beautiful nature trail bordering the salt marshes. We see the same couple walking their dog before the camera tilts up to a clear blue sky and fades out before a tagline appears: "Savannah: Charming year round."

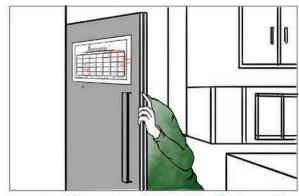




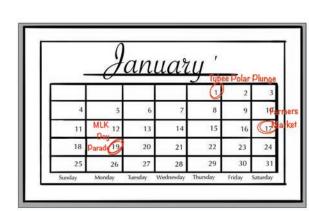
Io. 1 Camera Angle - Full S



Shot No. 2 Camera Angle - Close-up



Shot No. 3 Camera Angle - Medium Shot



ot No. 4 Camera Angle - Close-up

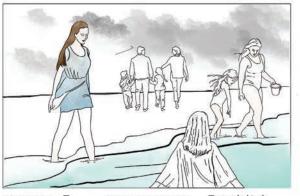


Shot No.

Camera Angle - Medium Shot



Shot No. 6 Camera Angle - Medium Shot



Shot No. 7 Camera Angle - Establish



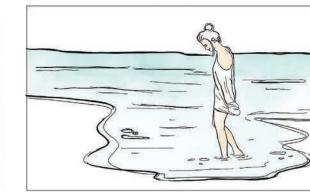
Shot No. 8 Camera Angle - Medium Sh



ot No. 9 Camera Angle - Medium Shot



Shot No. 10 Camera Angle - Long Shot

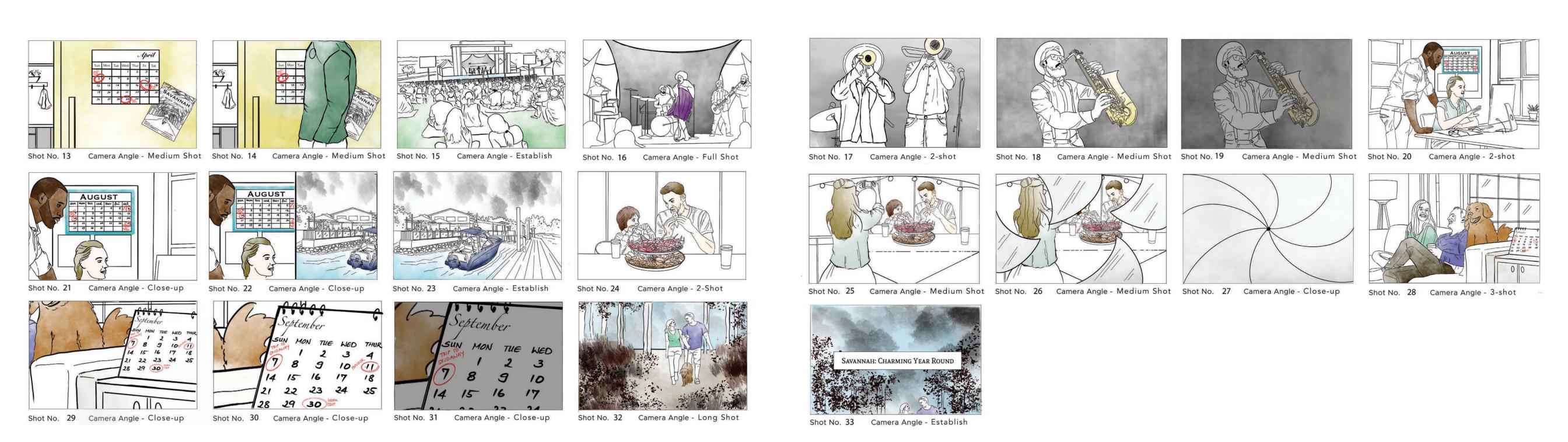


Shot No. 11 Camera Angle - Full Shot



Shot No. 12 Camera Angle - Medium Shot

### CHARM | SAVANNAH: CHARMING YEAR ROUND



### **EDUCATION**

#### SAVANNAH: TURNING LEARNERS TO EARNERS

The education vignette opens with a point-of-view shot placing you, the viewer, in the position of someone putting on a pair of goggles. But these are no ordinary goggles. The lenses power up and display the words: "Scanning." As you walk around a corporate workspace, these high-tech goggles reveal the name, age, and education of each employee you approach.

You see that workers of all ages have a diverse range of certifications and skill sets, each hailing from schools found right here in Chatham County.

When you reach a map of the county hanging on a wall, the goggles scan the document, and you watch as the schools represented by the employees pop up on the map. The tagline of the vignette appears on the map before the scene fades out:

"Savannah: Turning learners to earners."



Camera Angle - POV



Camera Angle - POV



Camera Angle - POV



Camera Angle - Establish



Shot No. 2 Camera Angle - POV



Camera Angle - POV Shot No. 6





Shot No. 14 Camera Angle - Establish



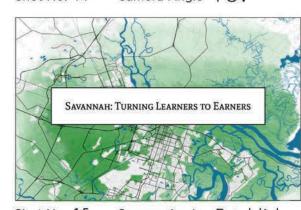
Shot No. 3 Camera Angle - POV



Shot No. 7 Camera Angle - POV



Camera Angle - POV



Shot No. 15 Camera Angle - Establish



Shot No. 4 Camera Angle - POV



Shot No. 8 Camera Angle - POV



Camera Angle - Establish

### NATURE

#### SAVANNAH: IT'S JUST OUTSIDE YOUR DOOR

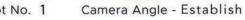
The scene opens on a nature preserve featuring a rustic cabin. It's morning. The birds sing in the trees, and the wind rustles through the branches as early sunlight streams into the clearing. Hunters emerge from the cabin decked out in camo and hunting gear. They head into the woods.

The camera finds its own path through the forest and moves along briskly, revealing other woodland trails and moving past a group of people on horseback. It arrives at a waterway. As the camera pans along the marsh and the intersection of the forest and waterways, we spot ibises and herons and sail past a kayaker.

Following the path of the river, we move towards a larger body of water. Here, there are more watercraft, and the wide blue body of water stretches before us. The camera reaches the beach, where waves wash gently over the sand. Continuing our journey, we spot beachgoers playing in the water as sandpipers search for a snack. At the dock, people fish and hoist crab traps.

A group of people board boats, and we follow, sailing along the coastline, the cityscape gleaming in the background. One boat steers into a narrow inlet and pulls up to a rustic dock bar. The camera moves onto dry land once again and eventually comes to a stately stone archway. It proceeds under the doorway and down a long oak allée, where the tagline fades in: "Savannah: It's just outside your door."



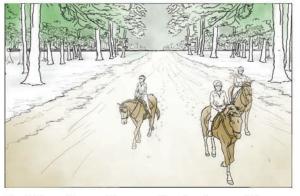




Camera Angle - Establish



Shot No. 3 Camera Angle - Establish



Camera Angle - Long Shot



Camera Angle - Establish



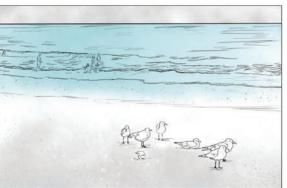
Camera Angle - Establish



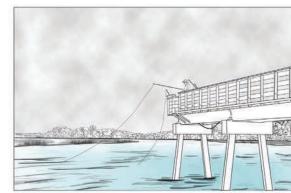
Camera Angle - Long Shot



Camera Angle - Establish

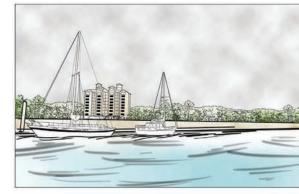


Shot No. 9 Camera Angle - Long Shot





Camera Angle - Long Shot



Camera Angle - Long Shot



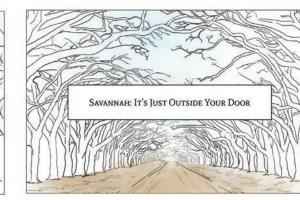
Camera Angle - Long Shot



Shot No. 14 Camera Angle - Establish

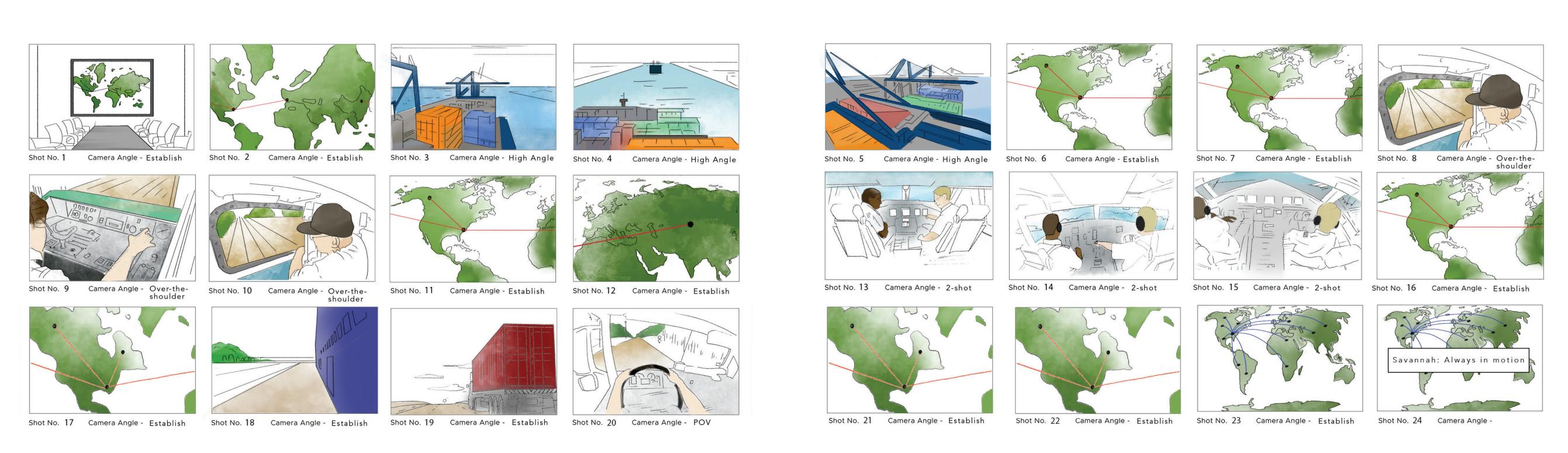


Shot No. 15 Camera Angle - Establish



Camera Angle - Establish

#### LOGISTICS | SAVANNAH: ALWAYS IN MOTION



#### LOGISTICS

#### SAVANNAH: ALWAYS IN MOTION

The logistics vignette opens on a map of the world. Numerous pins connected by red strings all lead to one place: Savannah. The camera focuses on the map while following one of the strings leading to Europe before zooming in on the pin. The shot transitions suddenly to a ship loading freight into its cargo bay. A time-lapse shows the ship traveling across the ocean and arriving at Savannah's port.

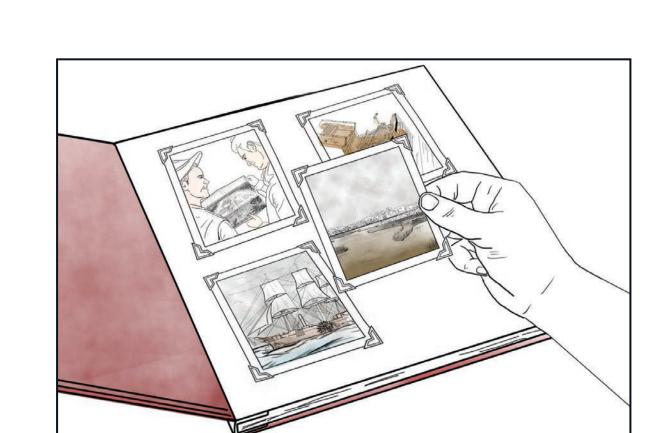
The camera zooms out, returning to the map and moving up to Canada and zooming in on another pin. The scene transitions to an over-the-shoulder shot of a train operator. A time-lapse shows the train traveling from Canada to Savannah, where it arrives at the train terminal.

The camera returns again to the map and moves across the sea to China.

The scene transitions, and the camera pans up to reveal the cockpit of a cargo plane. Another time-lapse shows the plane flying to Savannah/Hilton Head International Airport.

The camera cuts, returning to the map once more. It moves to upstate New York, where a truck is parked in a loading bay. As the vehicle starts moving, a final time lapse shows the truck driving to Savannah. The camera zooms out once more to show a growing network of strings connecting Savannah to places all over the world. The tagline fades in: "Savannah: Always in motion."





#### HISTORY

#### **SAVANNAH: BE A PART OF OUR HISTORY**

In the history vignette, we see someone opening a large photo album titled "The History of Savannah" and preparing to insert a picture. In the photo, two men stand in an empty field near the Savannah River. They're marveling at blueprints and visualizing America's first planned city.

The camera zooms in on the photo, and as it does, the photo comes to life, showing a bird's-eye view of Savannah, with the landscape shifting and buildings modernizing, concluding with the completion of City Hall.

The camera zooms back out, and the picture is secured in the scrapbook.

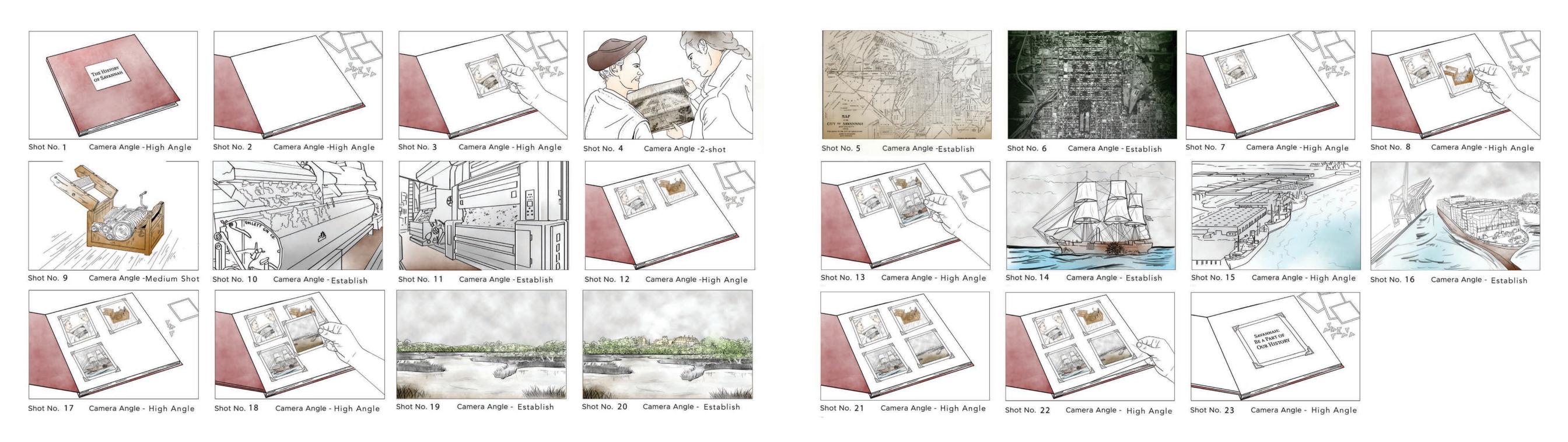
The person takes up a second photo, which shows a man tinkering with the original cotton gin. This photo likewise animates, initiating a time-lapse that shows the invention being used in a contemporary cotton gin factory.

In the third photo, we see the stately S.S. Savannah surging through Savannah Harbor. The photo comes to life, and a time-lapse shows boats from the sixties moving across the same harbor. Finally, we see an image of the modern-day port, dotted with barges lined with shipping containers.

The final photo shows an open plot of land. As you look on, another timelapse shows a plant being built. Eventually, the BASF chemical plant is completed, and this picture is added to the scrapbook.

The camera zooms out, and a page turns in the album, revealing this vignette's tagline. "Savannah: Be a part of our history."

### HISTORY | SAVANNAH: BE A PART OF OUR HISTORY



## QUALITY OF LIFE

#### SAVANNAH: LIFE TO THE FULLEST

The quality of life vignette portrays the numerous activities you can do in Savannah over the course of a single day. The camera follows a feather blowing in the wind bearing witness to the day, which begins with a rosy sunrise over Tybee Lighthouse and proceeds through all kinds of leisures.

People play a lively game of tennis before sitting down to brunch at Collins Quarter in the morning. In the afternoon, it's time for kayaking on Skidaway River near Isle of Hope, golfing on the Club Harbor course, and then enjoying a horse-drawn carriage ride past one of Savannah's many squares.

And the day doesn't end there! By early evening, people wind down, and we see a glass of wine containing a bright popsicle being enjoyed by the patron of a rooftop bar. As night draws near, the vignette closes on one final shot of the sun receding through a veil of Spanish moss, and the tagline appears: "Savannah: Life to the fullest."

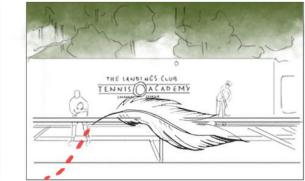




1 Camera Angle - Establish



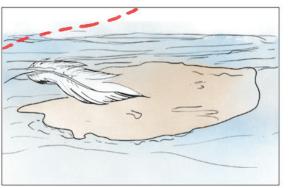
hot No. 2 Camera Angle - Establish



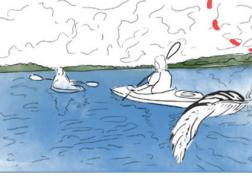
Shot No. 3 Camera Angle - Long Shot



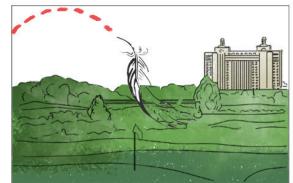
Shot No. 4 Camera Angle - High Angle



not No. 5 Camera Angle - Establish



Shot No. 6 Camera Angle - 2-Shot



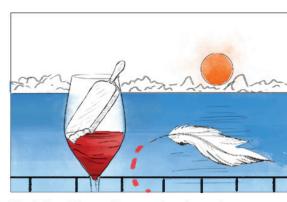
Shot No. 7 Camera Angle - Establish



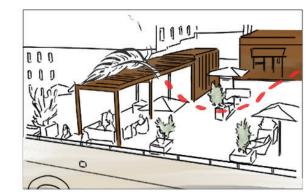
Shot No. 8 Camera Angle - Long Shot



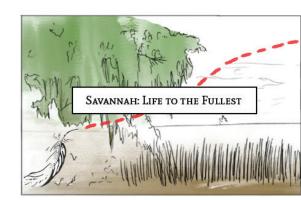
No. 9 Camera Angle - Long Shot



Shot No. 10 Camera Angle - Close-up



Shot No. 11 Camera Angle - Long Shot



Shot No. 12 Camera Angle - Low Angle

### MANUFACTURING

SAVANNAH: THE POWER TO MAKE

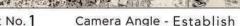
The manufacturing vignette starts off high in the sky, as a Gulfstream airplane flies into view. The camera glides into the plane's exhaust pipe, showcasing parts produced by local companies.

Upon leaving the plane, the camera plunges and flies through Interfor's sawmill, where lumber is cut and processed into building materials.

As the camera flies back into the clouds and heads toward Savannah, buildings emerge in the city. We fly down to Kraton resin and chemical manufacturing plant and witness the resin being processed firsthand. The camera shrinks down and enters molten resin, circling with the flow of the liquid. The camera zooms out, leaving the factory and flying over Savannah until we reach a brewery. The camera zooms in, and we see lines of stainless steel fermentation tanks. The camera enters one of the tanks, and moments later, we're poured out into a beer glass.

The camera zooms out once more and flies to Savannah Bee Company, where we get an up-close look at rich golden honey being siphoned. The scene fades to black, and the tagline appears: "Savannah: the power to make."



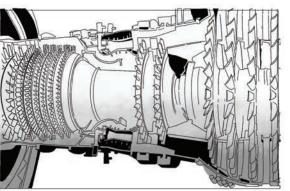




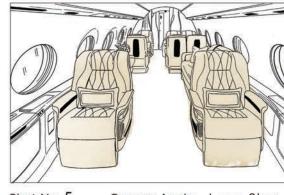
Shot No. 2 Camera Angle - Establish



Shot No. 3 Camera Angle - Establish

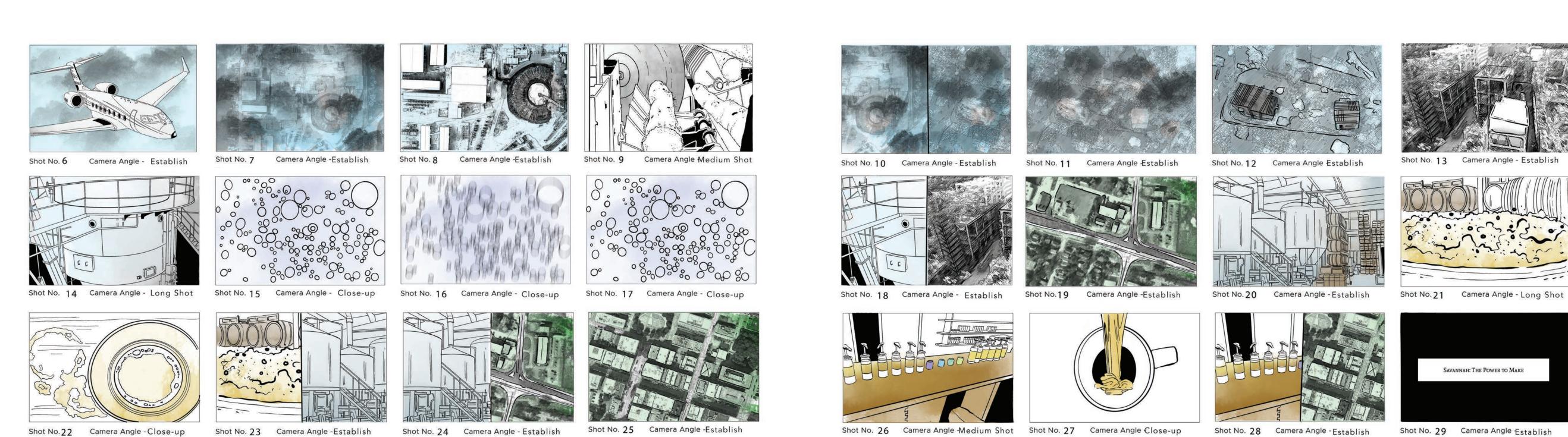






Camera Angle - Long Shot

SCADDIO X SEDA



SCADPIO X SEDA | 57 56 | SCADPIO X SEDA

Savannah: The Power to Make

#### INDUSTRY

#### SAVANNAH: A PLAN FOR TODAY, A DREAM FOR TOMORROW

The industry vignette follows a honeybee crawling along the wall of a classroom. The classroom's walls bear a timeline of the history of industry in Savannah. As the bee crawls along, it stops at certain points on the timeline, and the illustrations animate.

The first point on the timeline shows General Oglethorpe designing America's "first planned city." As he gestures, a map is magically illustrated in the background.

The bee reaches the second image and paws at an illustration of a large peach. This image shows settlers in the Trustees Garden experimenting with the future crops of the region. They notice the bee and stop to wave at it.

The third image showcases the opening of the first golf course in America in 1794: The Savannah Golf Club.

The S.S. Savannah comes to life in the fourth image, departing the port of Savannah under both sail and steam power, the first steamship to cross the Atlantic.

The fifth image shows the establishment of the largest ironworks in the nation by Irish immigrant William Kehoe. As a man claps his hands, the sign for Phoenix Architectural Ironworks is abruptly replaced by the sign for Kehoe Ironworks.

The next image shows the establishment of the region's first training school for black doctors and nurses. Dr. McKane and his wife hold open the door to their school as several nurses file in, and the lights flicker on inside.

By the turn of the century, Savannah was the world's leading exporter of naval stores. This image shows the lines of barrels preparing to

be shipped from the port. They disappear and reappear on a barge, which sails out of the frame.

The eighth image shows chemist Charles H. Herty experimenting with French cupping techniques that would improve upon the extraction of pine resin, conserving the forests and transforming the industry. As the image animates, he drops his chisel on his toe.

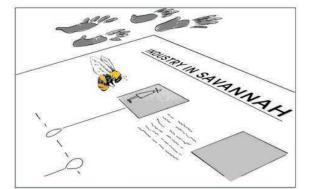
The next image depicts a cooking demonstration being performed in the Wonderflame Room of the Savannah Gas Light Company. Back in the 1940s, they converted coal to gas at the previous site of Kehoe Iron Works. A small explosion is followed by a plume of smoke billowing from a pan as the demonstrator burns the meal.

The last two images showcase contemporary innovations of a couple of Savannah-based companies. One image shows a contractor sitting on a bench perusing his tablet. He's using a guide engineered by Green Badger that will allow him to easily earn credits for using sustainable and safe building materials. A ping indicates that he selected an item, and he smiles. A tree grows to adulthood behind him, and flowers sprout from the ground as the sun comes out.

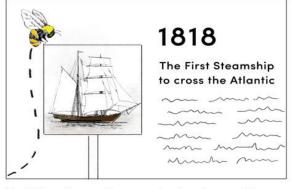
The last image on the timeline shows the inside of a Gulfstream jet that has been modified to become an air ambulance. A team of medical staff bustle around the fully-equipped cabin.

The vignette concludes with the bee flying a short distance out of the classroom window to a hive that's being installed by a Savannah Bee Company employee as part of their Bee Cause Project. The scene fades out, revealing the tagline:

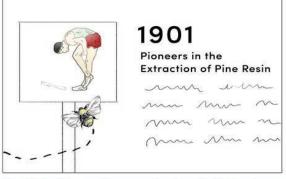
"Savannah: A plan for today, a dream for tomorrow."



Camera Angle -Close-up



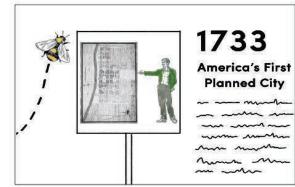
Camera Angle - Long Shot



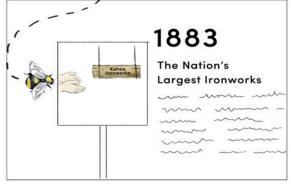
Shot No. 9 Camera Angle - Full Shot



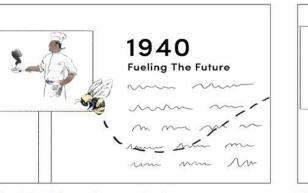
Shot No. 13 Camera Angle - Medium Shot Shot No. 14 Camera Angle - Long Shot



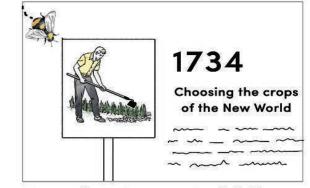
Camera Angle - Full Shot Shot No. 2



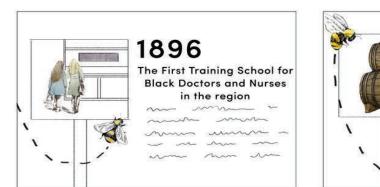
Shot No. 6 Camera Angle - Medium Shot







Shot No. 3 Camera Angle - Full Shot



Shot No. 7 Camera Angle -Long Shot



Shot No. 10 Camera Angle - Medium Shot Shot No. 11 Camera Angle - Medium Shot No. 12



The World's Lead

**Exporter of Naval** 

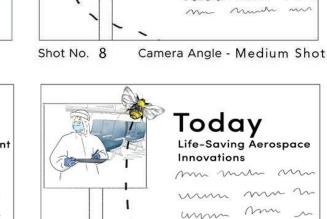
Stores

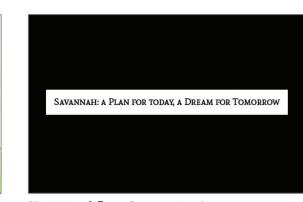
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Shot No. 15 Camera Angle -

SCADDIO X SEDA

#### TECHNOLOGY

#### SAVANNAH: INNOVATION IN A GREAT LOCATION

The technology vignette follows a series of emails exchanged by a group of individuals. The pacing is swift, meant to showcase Savannah's fast-moving medical technology field as well as its reliable internet.

It opens with a pair of hands poised to type on a computer keyboard. The camera tilts up to show the launch screen of a specific software. They begin typing, and lines of programming stream rapidly across the screen as a time lapse initiates.

When the time lapse stops, the programmer opens her email and starts a new message. "What do you think?" is the subject line. When she hits "send," the camera enters the screen and moves through a network of twinkling wires, ultimately emerging from a different screen and a new email.

A sentence is typed in the subject line reading, "This looks great, move on to prototype v2."

As the person hits send, the camera enters the screen once again and moves through the glimmering wires until it arrives on a third computer screen. An email pops up, bearing the subject line: "Medical Application Prototype v5!"

Another time-lapse begins as the user reads the email and looks over the accompanying code. He responds to the email, typing, "Move on to prototype v6."

As he hits send, the camera enters the screen and makes another journey through the network.

On the other side, someone composes an email to Febris Medical about the applications this new software could have.

When they hit send, the camera zooms in slowly on the subject line, which reads "Let's make this

We enter the computer once more, but this time, we exit to a server room, where lights flit through the walls, into the servers, and back out again. The tagline slowly fades in before the whole screen fades to black:

"Savannah: Innovation in a great location."



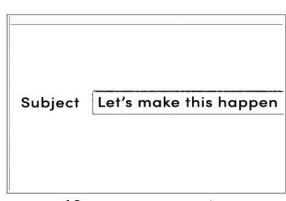
Camera Angle -Close-up



Camera Angle - Close-up



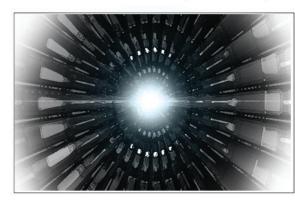
Camera Angle - Close-up



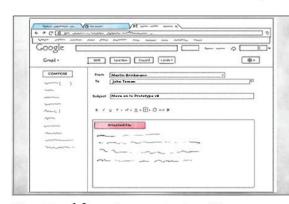
Shot No. 13 Camera Angle - Close-up



Shot No. 2 Camera Angle - Close-up



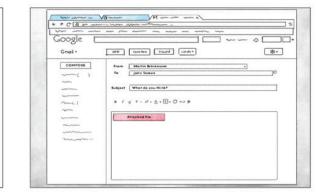
Camera Angle - Close-up



Shot No. 10 Camera Angle - Close-up



Shot No. 14 Camera Angle - Close-up



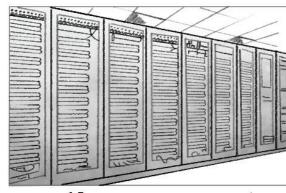
Shot No. 3 Camera Angle - Full Shot



Camera Angle -Close-up



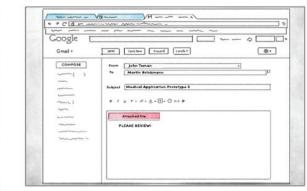
Shot No. 11 Camera Angle - Close-up



Shot No. 15 Camera Angle - Long Shot



Camera Angle - Close-up



Shot No. 8 Camera Angle - Close-up



Shot No. 12 Camera Angle - Close-up



Shot No. 16 Camera Angle - Close-up

SCADDIO X SEDA

### WORKFORCE

#### SAVANNAH: WHERE PEOPLE POWER INDUSTRY

At the beginning of the workforce vignette, the camera is at the viewer's eye level. People walk on a long, flat surface with the skyline of Savannah superimposed on them. As they move forward, they enter a neighborhood. The scene transitions, and the same people walk into buildings of different colors. The camera rises to a bird's eye view, and as people exit these buildings, their colors change to reflect the color of the building they exited. The buildings are labeled according to different variables related to workforce, like industry, military, and education.

As people walk out of these buildings, they enter a larger building labeled "workforce" and move into an empty room filled with inactive machinery and large gears. As we look on, the people begin to work the machines, causing the gears to turn.

As the gears rotate, they generate puzzle pieces of all shapes and sizes that come out of slots on the walls. The workers retrieve these pieces and fit them together on a nearby surface. The camera zooms out, and you see the pieces have joined together to form a map of Savannah. The tagline is scrawled on the puzzle piece showing **Chatham County:** 

"Savannah: Where people power industry."







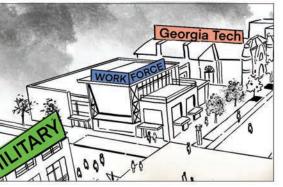
Camera Angle - Establish

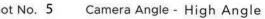


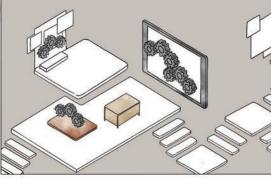
Camera Angle - Long Shot



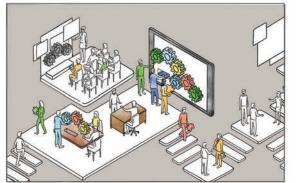
Shot No. 4 Camera Angle - Establish



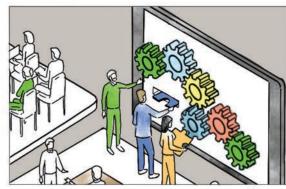




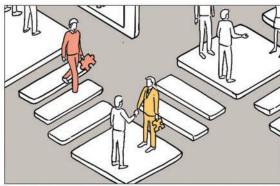
Shot No. 6 Camera Angle - Establish



Camera Angle - Long Shot Shot No. 7

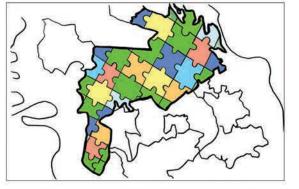


Shot No. 8 Camera Angle - Long Shot

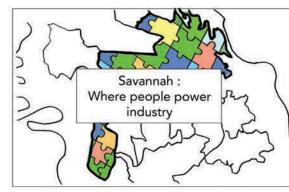


Camera Angle - Long Shot





Camera Angle - Establish



Shot No. 12 Camera Angle - Establish

### **VIDEOS**

We wanted to make mock-ups of two of our vignettes as another way to visually communicate our vision to SEDA and also as a tool for their future use in implementing the solution. After careful consideration, we decided on the education and logistics vignettes, which would be the easiest to compose with stock footage.

#### **EDUCATION** LOGISTICS





#### **APPROACH**

We would have loved to create mock-ups ourselves in Unreal — or even to shoot our own footage, as several of our team members were still residing in Savannah. Time constraints permitted these approaches, however, and we decided to use stock footage to construct the concept videos.

We designed the education vignette and the logistics vignette to be live-action shorts, which made them top contenders for development. Moreover, the camera shots and movements for these vignettes were pretty standard, which would make it easy to find stock footage.

A couple of our team members expertly curated and strung together the material, overlaying text, including each vignette's unique tagline, and setting the films to music. We were thrilled to see these new, live-action manifestations of our stories, and we were happy with the quality.

SEDA staff members responded well to our storyboards, but we wanted them to grasp our creative vision for the vignettes as much as possible. These concept videos were the key to establishing that connection, and we also believed that they approximated the end-product SEDA would receive from a professional studio.





Presenters





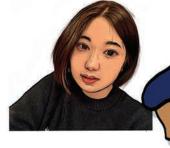




SFOLAPOALAS (ALF)









Writing





Video editing

















Process book









ux









Process Website







**CREDITS** 















# APPENDIX

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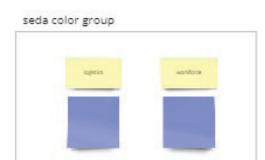
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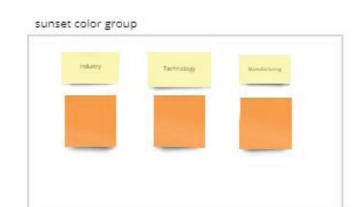
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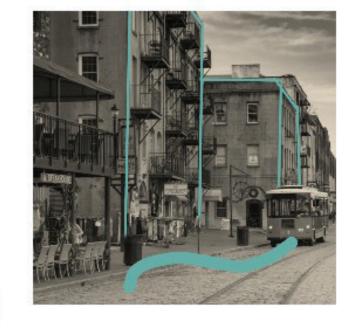




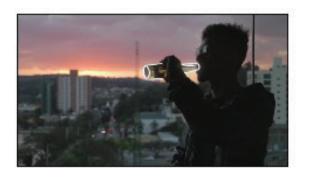


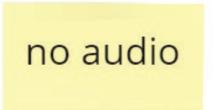


Use sand and nightlife as a base for all presentations and use other 4 for highlights depending on the sections





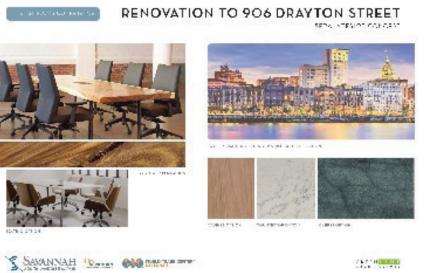


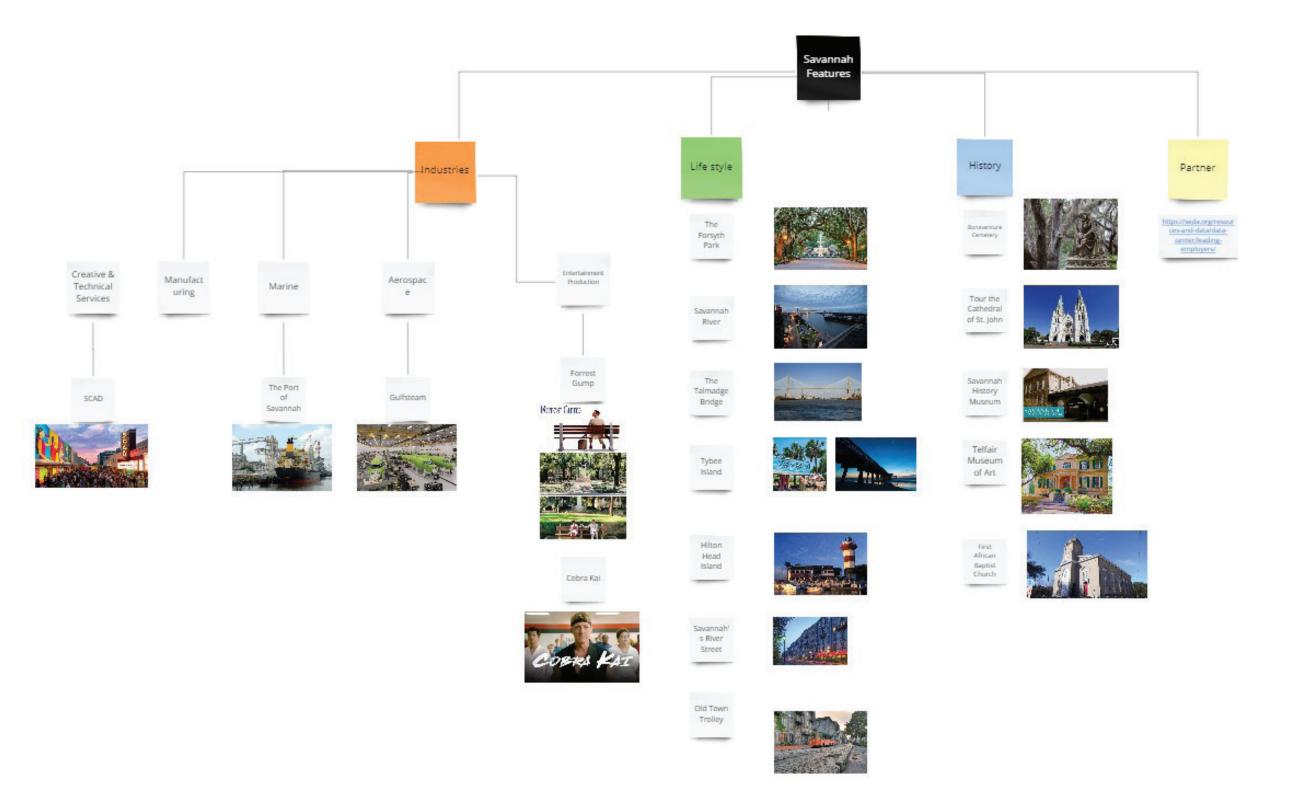


sand and nightlife silhouettes mixed w/ photography with color coded sketchy lines

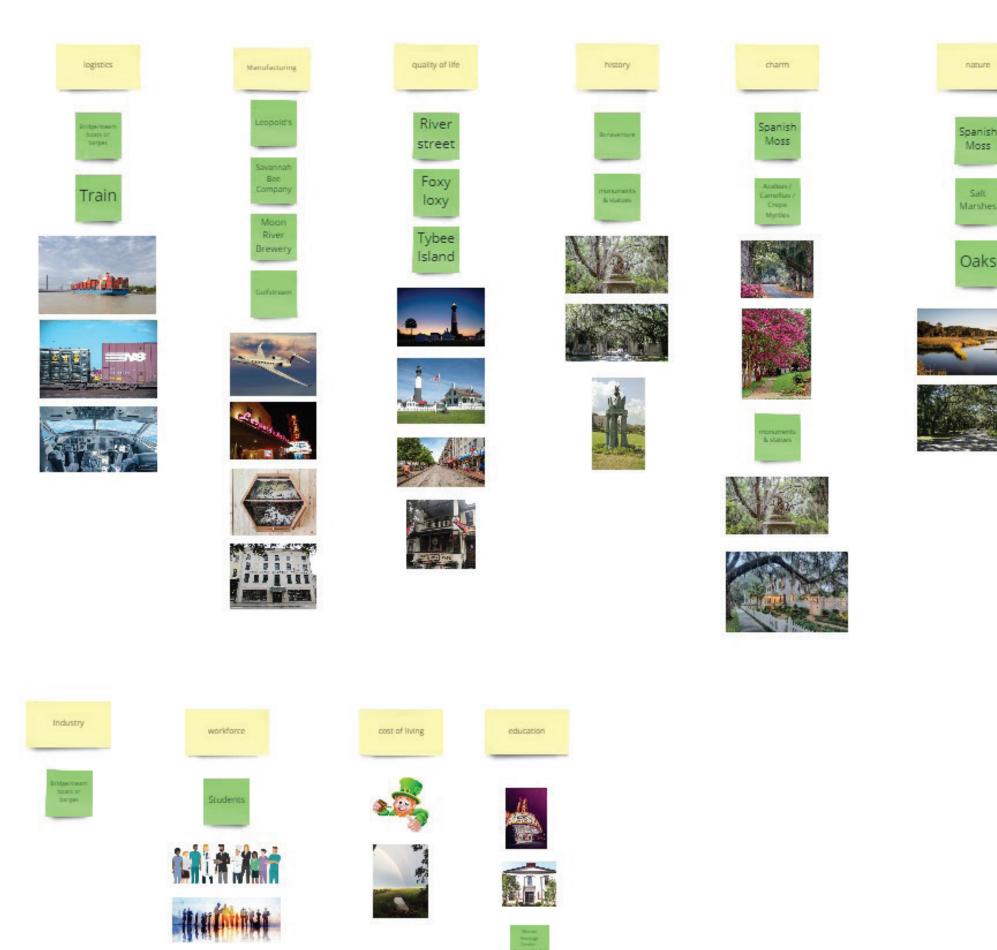






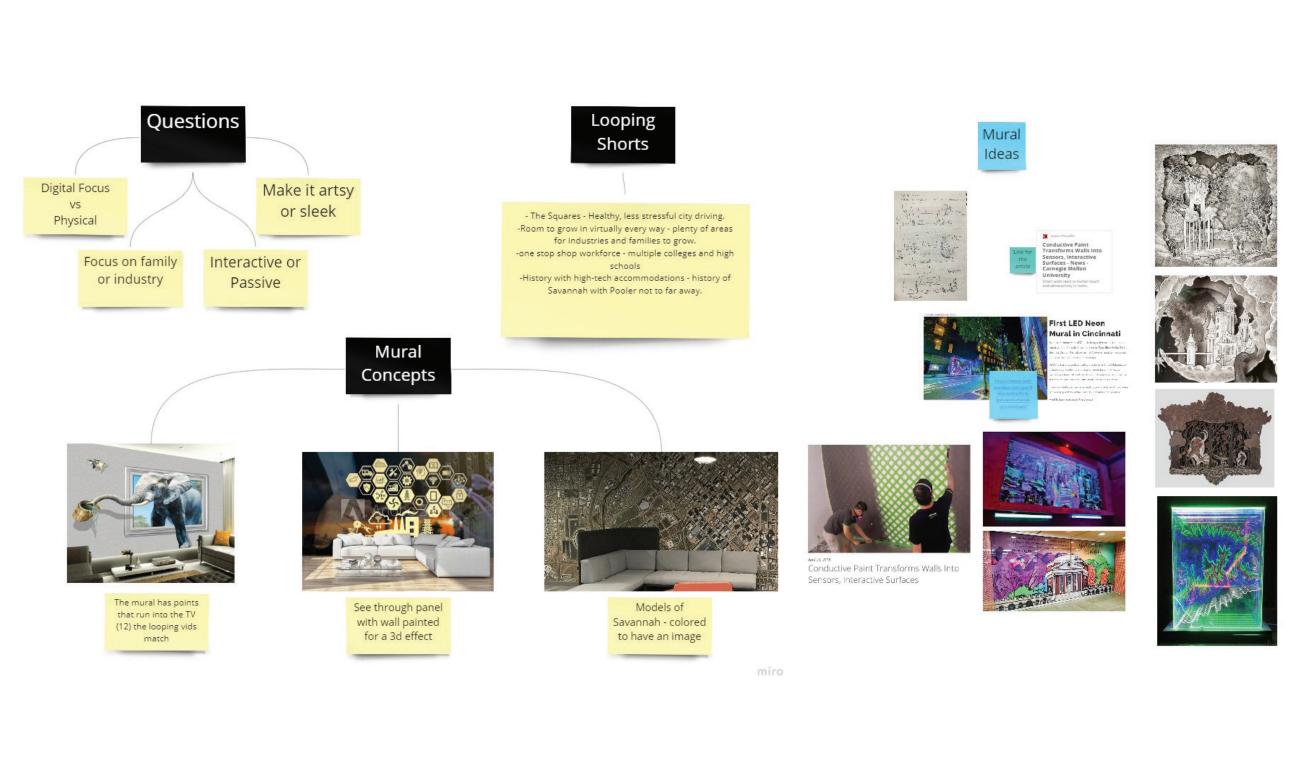


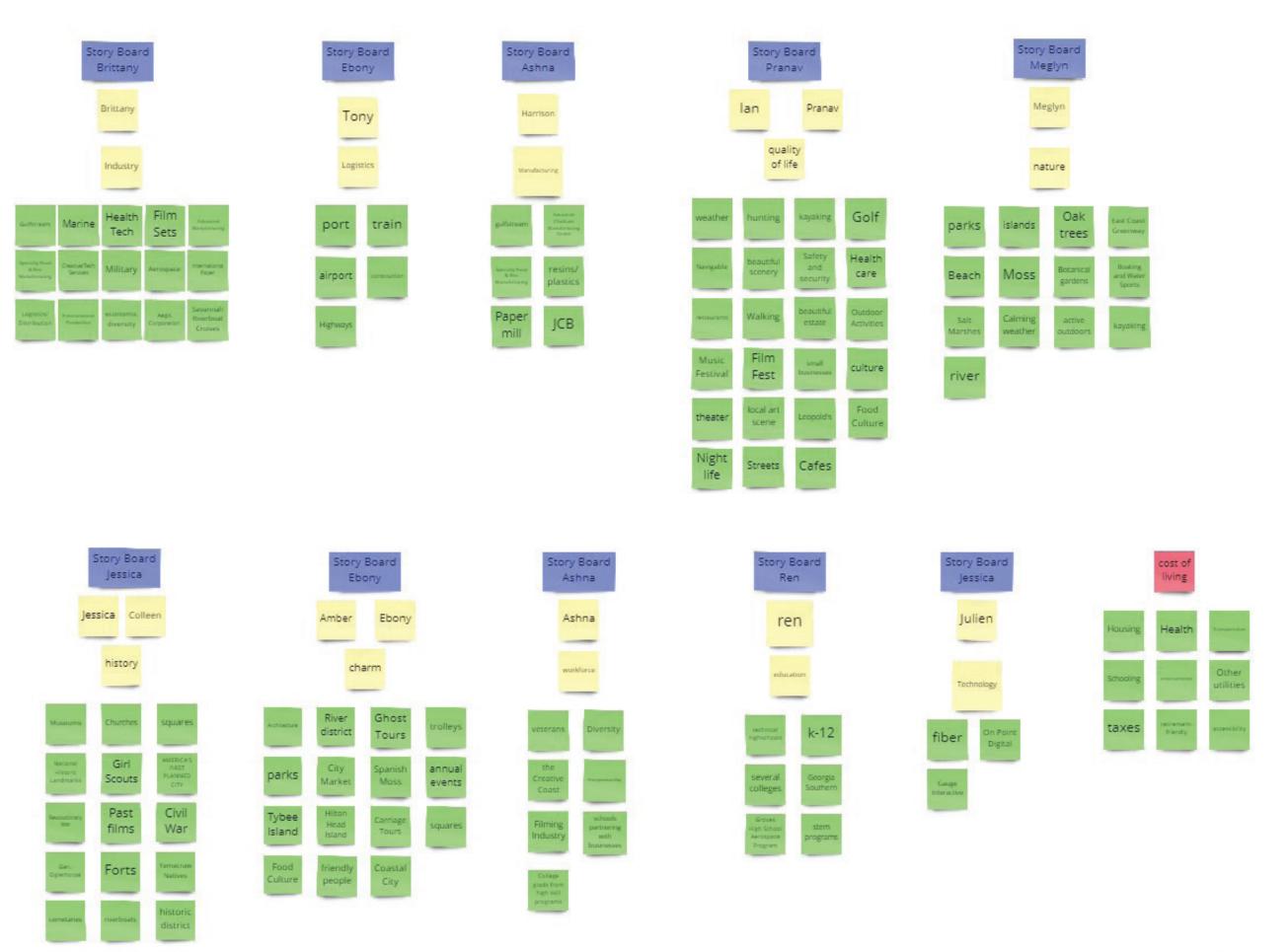
Miro Work





- lots of history





So I was thinking in terms of short "ads" -which might be different than what was
pitched. If we went in depth with the vignettes
and broke them into themes like this, I was
thinking maybe there should be fewer than 12,
and maybe they would be longer - - 3 minutes
or less





- 1. Water: It's a more abstract theme, but a vignette showing Savannah's relationship to water would allow us to talk about/showcase the port/commerce as well as quality of life elements, such as boating, kayaking, the beach. I don't know how large Savannah's fishing industry is, but there would at least be an opportunity to show some local restaurants/markets, too.
- 2. Education: This vignette would be animated and would showcase Savannah's K-12 institutions as well as its colleges and universities (maybe from the point-of-view of one or a couple of fictional students)?
- 3. History: We could even pick a more specific place or element having to do with Savannah's history--like its ghosts!! Maybe from the POV of a ghost? Too much? In any event, this one could present a brief overview of Savannah's most important historical moments, but of equal importance would be the transition at the end to showing what Savannah is "nowadays": a bustling hub of economic activity/growth.
- 4. A Peach's Story: Another animated vignette (at least partially animated) showing the journey of a peach and where it can end up after transportation from a Georgia grove. This would allow us to showcase Savannah's excellent weather, its various transportation systems, and other features/industries, as possible--including the local food scene, where the peach lives happily ever after in a summer cocktail.
- Entrepreneurship: This one could show the ease of living and doing business in Savannah, including affordability/cost of living, friendliness of citizens, walkability/drivability, etc. MAYBE this one combines with number 4, and the peach starts its own business....just so you know where my head is at =]







miro miro

#### Script: Jessica Storyboard: Colleen

Tagline: Make Your History Here



This is the cover of a photo album,

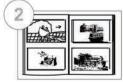
nah, the bird's eye, which starts

photo album.

photo album.

photo album.

photo album.



photo, The cotton gin is the center frame, with a person's arms coming in to edit it. There is a timelapse here.

photo. The camera is focused on the

port, with old steamboats moving

photo. There's a shot of the beach,

with a lighthouse being built with old

modern boats moving through.

Timelapse into the future, its the

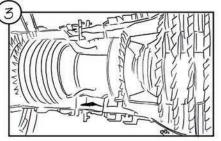
Same angle as last shot



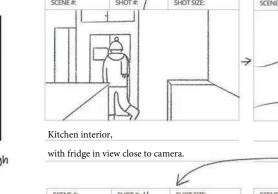
"Savannah: The first planned city"



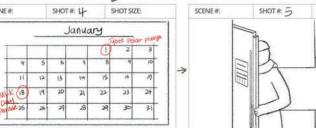
Camera moves through clouds to reveal



Camera enters the airplane and flies through showcasing different manufacturers parts



Fridge is open, showing calendar in more detail





The month is January, events highlighted on the calendar are "Tybee Polar Plunge" (Jan 1st) "MLK Day Parade" (Jan 20th)

Establishing Shot







Camera flies over Wilmington Island and stops at Wilmington Island Club Tennis sitting right near the river

Brunch food sits on the table



Camera flies over Ossabaw Island

Skidaway River in front of Isle of Hope

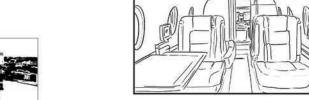




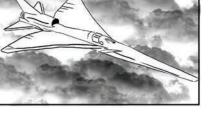
CONCEPT SKETCHES







Camera flies thhrough to showcase flight



Camera exits and follows Collin's Aerospace









The camera dips down towards the saw-





Close-up of a wine glass sitting on a



People watch the sun beginning to set

Open partially cloudy birds eye view of

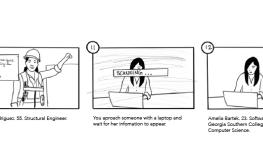
















Screen fades black

8 Long Shot

Establishing Shot

